



Robbinsville

155 Robbinsville Edinburg Road

BOARD OF EDUCATION

Robbinsville, NJ 08691

**Comprehensive Therapeutic Mental Health Wrap-Around Program Competitive Contract  
May 21, 2018**

On May 17, 2018 the Robbinsville Board of Education received proposals from the following companies for a comprehensive therapeutic program at Robbinsville High School:

- First Children Services
- Rutgers UBHC
- Effective School Solutions (ESS)

As per the specifications the proposals were based on the following criteria:

Technical Criteria = 60%  
Management Criteria = 20%  
Cost Criteria = 20%

The RFP identified all of the information that would be evaluated for each of the criteria to determine the company's score. All areas were scored as yes, no or partial. Yes received 2 points for the technical criteria and management criteria sections and 5 points for the cost criteria section. A score of partial received a score of 1 for the technical and management criteria sections and a score of 2.5 for the cost criteria section. The following are the results of the evaluation of the RFPs. Scores are comprised of the average score of all three committee members.

**Technical Criteria**

- First Children Services - 17
- Rutgers UBHC - 23
- Effective School Solutions (ESS) – 26.5

All three companies provided proposals that met most of the criteria and were complete proposals. The difference in the score is that Children's First Services did not tailor the proposal to the needs of Robbinsville Schools (social and emotional) and focused on STEAM. Rutgers UBHC did not provide for a curriculum with possible credits tied to it nor aligned to NJ Student Learning Standards.

### **Management Criteria**

- First Children Services – 9.33
- Rutgers UBHC – 7.83
- Effective School Solutions (ESS) – 8.5

First Children Services provided a comprehensive management criteria section, whereas Rutgers UBHC nor Effective School Solutions (ESS) did not identify possible individuals that may work in Robbinsville High School, whereas First Children Services did.

### **Cost Criteria**

- First Children Services – 2.33
- Rutgers UBHC – 3.33
- Effective School Solutions (ESS) – 3.33

Rutgers UBHC and ESS both scored equally on this criteria. First Children Services scored lower as they did not include an implementation cost for 2018-2019 and instead gave a rate sheet for each service.

### **Total Score**

- First Children Services – 64.33
- Rutgers UBHC – 78.33
- Effective School Solutions (ESS) – 85.33

Based upon the differences discussed above the recommendation to the Board of Education is to appoint Effective School Solutions (ESS) as the provider of the comprehensive therapeutic mental health wrap-around program for the 18-19 school year.